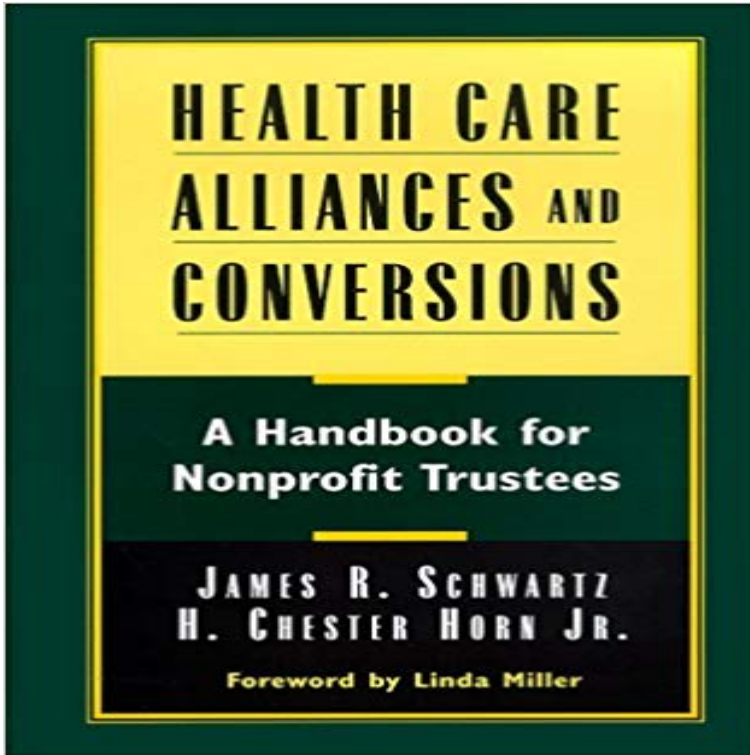


# Health Care Alliances and Conversions: A Handbook for Nonprofit Trustees



The guide for decision makers, a how-to-do-it manual for every nonprofit hospital director in America. Our country's health care will be much improved if directors buy and read this book. Phillip L. Isenberg, of counsel with the firm of Hyde, Miller, Owen & Trost, former California State Assemblyman and author of California's law regulating the sale or joint venturing of nonprofit hospitals with for-profits. Health Care Alliances and Conversions provides nonprofit directors, trustees, and executives with practical advice for understanding the numerous forms of conversions including the most controversial type of transactions: joint ventures with for-profit chains. In concise and non-legal language, the authors explain directors' fiduciary duties in these complex conversion transactions. The book clarifies nonprofit directors' and trustees' responsibilities to the communities they serve and offers solid recommendations on how to manage the conversion process without damaging reputations. The authors describe how to create marketing and valuation strategies that will meet the legal standards enforced by government regulators. This book is filled with easy-to-understand charts and tables, providing a summary of the legal duties that apply to these complex transactions.

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