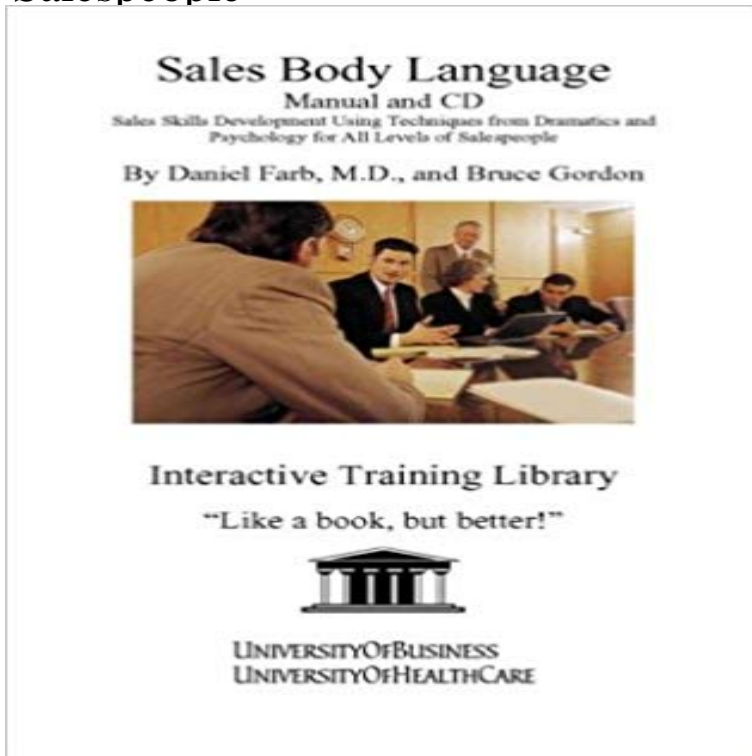


Sales Body Language Manual and CD: Sales Skills Development Using Techniques from Dramatics and Psychology for All Levels of Salespeople



Sales Body Language shows the application of theatrical techniques of body language to sales. It covers how to read a prospect, how to assess a situation, presentation body language, projection, and gestures and postures to avoid.

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