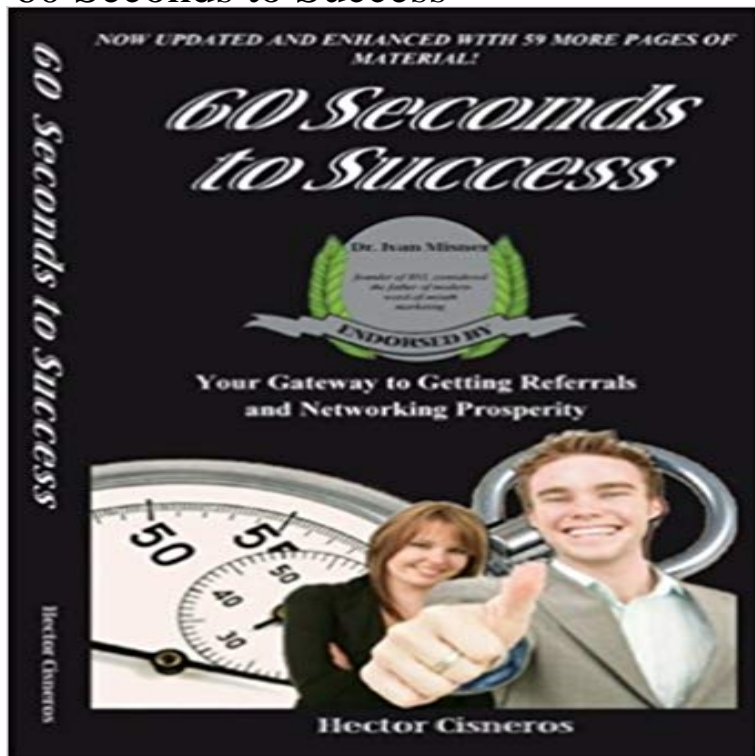


60 Seconds to Success



In this book, I will systematically show you how to construct very effective introductory presentations that will captivate, inspire and motivate others to want to learn more. You will learn how to focus your message so that it is clear and concise. You will learn how to use powerful words that compel and motivate people to action. You will learn my methodology on how to construct your messages so that your referral partners will be able to repeat and pass your message on for you. You will also learn how to keep your message fresh so that your listeners will be compelled to hear your message, even after hearing it many times. This book will also teach you how to create a cohesive and effective word of mouth marketing campaign using both tactical and strategic methods. It will teach you how to design, layout and implement your campaign so that it produces real results in the shortest possible time frame. Last but not least, you will have less stressed because creating word of mouth campaigns and your 60-second presentations will become easy and fun. You will have your presentations down pat and you will look good! You will also be making more money because you will be using a repeatable system that is greater than the sum of its parts

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